

# Platform Specialty Products Corporation Announces Third Quarter 2014 Financial Results

#### **Related Documents**

PDF
Earnings Presentation
PDF HTML
10-Q Filing
ZIP XLS HTML
XBRL

- Net sales of \$197 million, up 4.4% organically

- Record Adjusted EBITDA of \$52.5 million and Adjusted EBITDA margin of 26.7%

MIAMI, Nov. 5, 2014 (GLOBE NEWSWIRE) -- Platform Specialty Products Corporation (NYSE:PAH) ("Platform" or "the Company"), a global specialty chemicals company, today announced its financial results for the three and nine months ended September 30, 2014.

Please note: the 2013 as reported quarterly and year-to-date information is based on the Predecessor MacDermid company information and does not reflect the purchase accounting effect of Platform's acquisition of MacDermid Incorporated in October 2013. In order to perform a proper comparison between 2013 and 2014 for the reader of the statements, the Company has made certain adjustments to its reported numbers, as detailed in the press release financial tables, to assist in this comparison of the P&L. The Company believes that this "as adjusted" format better reflects a comparable analysis of the numbers being presented and does not include

figures for Chemtura AgroSolutions or Agriphar Group, both of which acquisitions closed in the fourth quarter.

#### For the three months ended September 30, 2014:

- Organically, net sales increased \$8.3 million, or 4.4%, to \$196.8 million, compared to \$188.4 million for the same period in 2013.
- Reported gross profit increased \$4.3 million, or 4.3%, to \$103.2 million, compared to \$99.0 million for the same period in 2013.
- Reported gross margin was flat at 52.5% year-over-year, and in line the Company's record high gross margin.
- Reported net income declined to \$11.9 million, compared to \$14.5 million for the same period in 2013.
- Adjusted EBITDA increased \$4.9 million to \$52.5 million, compared to \$47.6 million for the same period in 2013 representing a record level.
- Adjusted EBITDA margin levels increased to 26.7%, compared to 25.3% for the same period in 2013, representing a record level.
- Adjusted net income attributable to common shareholders increased \$3.5
   million to \$27.9 million, compared to \$24.4 million for the same period in 2013.
- Adjusted diluted earnings per share were \$0.19, compared to \$0.16 per diluted share for the same period in 2013.
- Adjusted recurring free cash flow was \$20.0 million, or \$0.14 per adjusted diluted share, compared to \$17.9 million, or \$0.12 per adjusted diluted share, for the same period in 2013.

### For the nine months ended September 30, 2014:

- Organically, net sales increased \$9.1 million, or 1.6%, to \$569.6 million, compared to \$560.6 million for the same period in 2013.
- Reported gross profit decreased \$4.7 million, or 1.6%, to \$284.1 million, compared to \$288.8 million for the same period in 2013.
- Reported gross margin decreased to 49.9%, compared to 51.5% for the same period in 2013.
- Reported net income declined to \$4.1 million, compared to \$23.9 million for the same period in 2013.
- Adjusted gross profit increased \$7.3 million to \$296.1 million, compared to \$288.8 million for the same period in 2013.

- Adjusted gross margin percentage increased to 52.0%, compared to 51.5% for the same period in 2013.
- Adjusted EBITDA increased \$11.0 million to \$146.6 million, compared to \$135.6 million for the same period in 2013 representing a record level.
- Adjusted EBITDA margin levels increased to 25.7%, compared to 24.2% for the same period in 2013 representing a record level.
- Adjusted net income attributable to common shareholders increased \$8.5 million to \$76.7 million, compared to \$68.2 million for the same period in 2013.
- Adjusted diluted earnings per share were \$0.52, compared to \$0.46 per diluted share for the same period in 2013.
- Adjusted recurring free cash flow of \$80.5 million or \$0.54, compared to \$61.1 million or \$0.41 per adjusted diluted share for the same period in 2013.

Daniel H. Leever, Platform's Chief Executive Officer, commented, "Third quarter revenue was solid for the core MacDermid business. We continue to meet our expectations for earnings and cash flow generation. Over the past several months we have successfully entered into three acquisitions that will form our new AgroSolutions business segment, while at the same time keeping our core business focused and performing. This record EBITDA and margin generation in the midst of our M&A activity is a testament to the quality and depth of our management teams."

Frank J. Monteiro, Platform's Chief Financial Officer, added, "Our three and nine months ended adjusted EBITDA numbers represent record levels for Platform. Adjusted non-GAAP Free Cash Flow is also on pace to reach a record level for the full year. When you consider the fact that the underlying business has been tasked with infrastructure additions to support acquisitions that have not yet closed, our year-to-date results are that much stronger as we enter the fourth quarter."

The Company has presented both US GAAP and adjusted financials to better provide investors with measures that allow them to more readily compare the performance of the Company. These adjusted amounts will provide investors insight into the cash generated from operations after taking into consideration reinvestment in the business for Free Cash Flow, Recurring Free Cash Flow, and Adjusted EBITDA.

#### **Conference Call**

Platform will host a webcast/dial-in conference call to discuss its three month and nine month ended September 30, 2014 financial results at 9:00 a.m. (Eastern Time)

on Wednesday, November 5, 2014. Participants on the call will include Chief Executive Officer Daniel H. Leever and Chief Financial Officer Frank J. Monteiro.

To listen to the call by telephone, please dial (855) 357-3116 (domestic) or (484) 365-2867 (international) and provide the Conference ID: 17590151. The call will be simultaneously webcast at <a href="www.platformspecialtyproducts.com">www.platformspecialtyproducts.com</a>. A replay of the call and webcast will be available for three weeks shortly after completion of the live call at <a href="www.platformspecialtyproducts.com">www.platformspecialtyproducts.com</a>.

#### **About Platform**

Platform is a global producer of high-technology specialty chemicals and provider of technical services. The business involves the manufacture of a broad range of specialty chemicals, created by blending raw materials, and the incorporation of these chemicals into multi-step technological processes. These specialty chemicals and processes are sold into multiple industries including agricultural, electronics, graphic arts, metal and plastic plating, and offshore oil production and drilling. More on Platform is available at www.platformspecialtyproducts.com.

### **Forward-Looking Statements**

This release is intended to qualify for the safe harbor from liability established by the Private Securities Litigation Reform Act of 1995 as it contains "forward-looking statements" within the meaning of the federal securities laws, which include statements regarding Platform's adjusted earnings per share, expected or estimated revenue, the outlook for Platform's markets and the demand for its products, estimated sales, segment earnings, net interest expense, income tax provision, restructuring and other charges, cash flows from operations, consistent profitable growth, free cash flow, future revenues and gross operating and adjusted EBITDA margin improvement requirement and expansion, organic net sales growth, bank debt covenants, the success of new product introductions, growth in costs and expenses, the impact of commodities and currencies and Platform's ability to manage its risk in these areas, and the impact of acquisitions, divestitures, restructuring and other unusual items, including Platform's ability to successfully consummate the previously-announced proposed acquisition of Arysta LifeScience Limited and integrate and obtain the anticipated results and synergies from its recently consummated acquisitions, including the acquisitions of Chemtura AgroSolutions business and Agriphar, as well as future acquisitions. These

projections and statements are based on management's estimates and assumptions with respect to future events and financial performance, and are believed to be reasonable, though are inherently difficult to predict. Actual results could differ materially from those projected as a result of certain factors. A discussion of factors that could cause results to vary is included in Platform's periodic and other reports filed with the Securities and Exchange Commission, including Platform's annual report on Form 10-K for the fiscal year ended December 31, 2013 and quarterly report on Form 10-Q for the fiscal quarter ended June 30, 2014. Platform undertakes no obligation to update any forward-looking statements, whether as a result of new information, future events or otherwise.

-FINANCIAL TABLES TO FOLLOW-

### PLATFORM SPECIALTY PRODUCTS CORPORATION CONDENSED CONSOLIDATED BALANCE SHEETS (Unaudited)

(\$ In thousands)

|   | September<br>30, 2014 | December<br>31, 2013 |
|---|-----------------------|----------------------|
| Assets  |                       |                      |
| Cash & cash equivalents   | \$ 281,676            | \$ 123,040           |
| Restricted cash   | 315,000               |                      |
| Accounts receivable, net of allowance for doubtful accounts of \$9,935 and \$10,113 at September 30, 2014 and December 31, 2013, respectively | 145,095               | 140,525              |
| Inventories   | 79,325                | 89,618               |
| Prepaid purchase price  | 63,854                |                      |
| Prepaid expenses & other current assets   | 26,754                | 30,269               |
| Total current assets  | 911,704               | 383,452              |

| Property, plant & equipment, net  | 133,942  | 136,166   |
|---|--|---|
| Goodwill  | 971,678  | 989,808   |
| Intangible assets, net  | 664,920  | 720,302   |
| Other assets  | 47,376   | 30,426  |
| Total assets  | 2,729,620  | 2,260,154   |
|   |  |   |
| Liabilities & Stockholders' Equity  |  |   |
| Accounts payable  | 58,217   | 56,156  |
| Accrued salaries, wages and employee benefits   | 20,363   | 22,656  |
| Current portion of long-term debt and capital lease obligations   | 7,904  | 7,958   |
| Accrued income taxes payable  | 11,841   | 6,669   |
| Accrued expenses and other current liabilities  | 42,985   | 26,234  |
| Total current liabilities   | 141,310  | 119,673   |
|   |  |   |
| Long-term debt and capital lease obligations  | 738,474  | 744,291   |
| Long-term deferred income taxes   | 151,845  | 169,800   |
| Long term contingent consideration  | 60,900   | 34,800  |
| Other long-term liabilities   | 57,509   | 55,516  |
| Total liabilities   | 1,150,038  | 1,124,080   |
|   |  |   |
| Commitments and contingencies   |  |   |
| Redeemable 401(k) plan interest   |  | 20,972  |
|   |  |   |
| Stockholders' Equity  |  |   |
| Preferred shares (2,000,000 designated as Series A), 5,000,000 shares authorized at September 30, 2014 and December 31, 2013, respectively; 2,000,000 shares issued and outstanding at September 30, 2014 and December 31, 2013   | 20   |   |
| Accrued income taxes payable Accrued expenses and other current liabilities Total current liabilities  Long-term debt and capital lease obligations Long-term deferred income taxes Long term contingent consideration Other long-term liabilities  Total liabilities  Commitments and contingencies Redeemable 401(k) plan interest  Stockholders' Equity Preferred shares (2,000,000 designated as Series A), 5,000,000 shares authorized at September 30, 2014 and December 31, 2013, respectively; 2,000,000 shares issued and outstanding at September 30, | 11,841<br>42,985<br>141,310<br>738,474<br>151,845<br>60,900<br>57,509<br>1,150,038 | 6,669<br>26,234<br>119,673<br>744,291<br>169,800<br>34,800<br>55,516<br>1,124,080 |

| Common shares, 400,000,000 shares authorized, 137,304,330 and 103,571,941 shares issued and outstanding at September 30, 2014 and December | 1,353        |              |
|--|--------------|--------------|
| 31, 2013, respectively   |              |              |
| Additional paid-in capital   | 1,703,407    | 1,212,038    |
| Accumulated deficit  | (190,145)    | (194,222)    |
| Accumulated other comprehensive income   | (33,440)     | 1,265        |
| Total stockholders' equity   | 1,481,195    | 1,019,081    |
| Income in non-controlling interest   | 98,387       | 96,021       |
| Total equity   | 1,579,582    | 1,115,102    |
|  |              |              |
| Total liabilities, redeemable 401(k) interest and stockholders' equity   | \$ 2,729,620 | \$ 2,260,154 |

# PLATFORM SPECIALTY PRODUCTS CORPORATION CONDENSED CONSOLIDATED INCOME STATEMENTS (Unaudited)

(\$ In thousands)

|               | For the three months ended September 30, 2014 | For the three months ended September 30, 2013 | For the three months ended September 30, 2013 | For the nine months ended September 30, 2014 | Period<br>from<br>Inception<br>(April 23,<br>2013)<br>through<br>September<br>30, 2013 | Fo<br>mo<br>en<br>Se<br>30 |
|---------------|---|---|---|--|--|----------------------------|
|               | Successor                                     | Successor                                     | Predecessor                                   | Successor                                    | Successor  | Pr                         |
| Net sales     | \$ 196,782                                    | \$  | \$ 188,433                                    | \$ 569,640                                   | \$   | \$ 5                       |
| Cost of sales | 93,558  |   | 89,461  | 285,507                                      |  | 27                         |

| Gross profit  | 103,224  |         | 98,972   | 284,133  |         | 28 |
|---|----------|---------|----------|----------|---------|----|
| Operating expenses:   |          |         |          |          |         |    |
| Selling, technical,<br>general and<br>administrative  | 72,926   | 4,773   | 54,436   | 231,737  | 4,870   | 16 |
| Research and development  | 6,368    |         | 5,678    | 18,464   |         | 17 |
| Restructuring   | 567      |         | 238      | 971      |         | 1, |
| Total operating expenses  | 79,861   | 4,773   | 60,352   | 251,172  | 4,870   | 18 |
| Operating profit (loss)   | 23,363   | (4,773) | 38,620   | 32,961   | (4,870) | 10 |
| Other (expense) income:   |          |         |          |          |         |    |
| Interest, net   | (7,971)  | 63      | (16,127) | (23,375) | 80      | (4 |
| Loss on extinguishment of debt  |          |         |          |          |         | (1 |
| Other (expense) income, net   | (3,070)  |         | (993)    | (3,671)  |         | (4 |
|   | (11,041) | 63      | (17,120) | (27,046) | 80      | (5 |
| Income (loss) before income taxes, non-controlling interests and accrued payment-in-kind dividends on cumulative preferred shares | 12,322   | (4,710) | 21,500   | 5,915    | (4,790) | 45 |
| Income tax benefit (provision)  | 1,595    |         | (6,864)  | 3,542    |         | (2 |

| Net income (loss)   | 13,917    | (4,710)    | 14,636    | 9,457    | (4,790)    | 24   |
|---|-----------|------------|-----------|----------|------------|------|
| Net income<br>attributable to the<br>non-controlling<br>interests         | (2,046)   |            | (139)     | (5,380)  |            | (3   |
| Net income (loss)<br>attributable to<br>common shareholders               | 11,871    | (4,710)    | 14,497    | 4,077    | (4,790)    | 23   |
| Accrued payment-in-<br>kind dividend on<br>cumulative preferred<br>shares |           |            | (1,028)   |          |            | (2   |
| Net income (loss)<br>attributable to<br>common shares                     | \$ 11,871 | \$ (4,710) | \$ 13,469 | \$ 4,077 | \$ (4,790) | \$ 1 |
| Earnings (loss) per<br>share  |           |            |           |          |            |      |
| Basic   | \$ 0.09   | \$ (0.05)  | n/a       | \$ 0.03  | \$ (0.05)  | n/   |
| Diluted   | \$ 0.08   | \$ (0.05)  | n/a       | \$ 0.03  | \$ (0.05)  | n/   |
| Weighted average<br>shares outstanding<br>(In thousands)                  |           |            |           |          |            |      |
| Basic   | 137,299   | 88,529     | n/a       | 124,462  | 88,529     | n/   |
| Diluted   | 152,694   | 88,529     | n/a       | 140,534  | 88,529     | n/   |

PLATFORM SPECIALTY PRODUCTS CORPORATION

NON-GAAP AS ADJUSTED INCOME STATEMENTS

FOR THE THREE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands, except per share amounts)

### (Unaudited)

|   | Three<br>Months<br>Ended<br>September<br>30, 2014 | Adjustments<br>2014 |       | As Adjusted Three Months Ended September 30, 2014 | Three<br>Months<br>Ended<br>September<br>30, 2013 |
|---|---|---------------------|-------|---|---|
|   | Successor   |                     |       | Successor   | Predecessor                                       |
| Net sales   | \$ 196,782  | \$                  |       | \$ 196,782  | \$ 188,433  |
| Cost of sales   | 93,558  |                     |       | 93,558  | 89,461  |
| Gross profit  | 103,224   |                     |       | 103,224   | 98,972  |
| Operating expenses: Selling, technical, general and administrative Research and development | 72,926<br>6,368                                   | (24,798)            | a,b,c | 48,128<br>6,368                                   | 54,436<br>5,678                                   |
| Restructuring   | 567   | (567)               |       |   | 238   |
| Total operating expenses  | 79,861  | (25,365)            |       | 54,496  | 60,352  |
| Operating profit  | 23,363  | 25,365              |       | 48,728  | 38,620  |
| Other income (expense):   |   |                     |       |   |   |
| Interest, net   | (7,971)   |                     |       | (7,971)   | (16,127)  |
| Other (expense)   | (3,070)   | 2,626               | d     | (444)   | (993)   |
|   | (11,041)  | 2,626               |       | (8,415)   | (17,120)  |
|   |   |                     |       |   |   |

| Income from continuing operations before income taxes, non-controlling interest and accumulated payment- in-kind dividend on cumulative preferred shares | 12,322    | 27,991    |   | 40,313    | 21,500    |
|--|-----------|-----------|---|-----------|-----------|
| Income tax benefit (provision)   | 1,595     | (14,092)  | f | (12,497)  | (6,864)   |
| Net income   | 13,917    | 13,899    |   | 27,816    | 14,636    |
| Net income<br>attributable to the<br>non-controlling<br>interest   | (2,046)   | 2,091     | g | 45        | (139)     |
| Net income<br>attributable to<br>common shareholders   | 11,871    | 15,990    |   | 27,861    | 14,497    |
| Accrued payment-in-<br>kind dividend on<br>cumulative preferred<br>shares  |           |           |   |           | (1,028)   |
| Net income<br>attributable to<br>common shares   | \$ 11,871 | \$ 15,990 |   | \$ 27,861 | \$ 13,469 |
| Earnings (loss) per<br>share   |           |           |   |           |           |
| Basic  | \$ 0.09   |           |   | \$ 0.20   |           |
| Diluted  | \$ 0.08   |           |   | \$ 0.19   |           |
|  |           |           |   |           |           |

### Weighted average shares outstanding

| Basic   | 137,299 | <br>137,299   |  |
|---------|---------|---------------|--|
| Diluted | 152,694 | <br>148,420 i |  |

a Includes \$8.2m in Q3 2014 for costs primarily associated with the Chemtura and Agriphar

**b** Includes \$14.3m in Q3 2014 and \$6.7m in Q3 2013 for intangible amortization expense the Adjusted" Income Statement.

c Adjustment to reverse contingent consideration fair value adjustment of \$2.3 million in cor Acquisition.

**d** Adjustment to reverse net mark-to-market loss on foreign exchange forward contracts entending Agriphar Acquisitions.

e Adjustment to eliminate interest associated with debt not assumed with the MacDermid Ad

**f** Adjustment to calculation of estimated effective tax rate of 31% in 2014 and 33% in 2013.

g Adjustment for reversal of the income attributable to the non-controlling interest resulting

h Reversal of accrued accretion on Predecessor preferred stock dividends that were not paid

i Non-GAAP Diluted Shares are calculated as follows:

Outstanding shares at September 30, 137,304 2014

Conversion of exchange rights held by selling stockholders of MacDermid

Common shares equivalent of founder's 2,000

preferred shares

Vested Director stock options 250

Equity awards granted in 2014

Adjusted Diluted shares at 148,420 September 30, 2014

### PLATFORM SPECIALTY PRODUCTS CORPORATION NON-GAAP AS ADJUSTED INCOME STATEMENTS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 2014 AND 2013

(In thousands, except per share amounts)

### (Unaudited)

Nine
Months
Ended
September 2014

Successor

Adjusted Nine Months Ended September 30, 2014

As

Nine Months Ended September 30, 2013

Successor Predecessor

| Net sales  | \$ 569,640 | \$       |       | \$ 569,640 | \$ 560,557 |
|--|------------|----------|-------|------------|------------|
| Cost of sales  | 285,507    | (11,956) | а     | 273,551    | 271,730    |
| Gross profit   | 284,133    | 11,956   |       | 296,089    | 288,827    |
|  |            |          |       |            |            |
| Operating expenses:  |            |          |       |            |            |
| Selling, technical,<br>general and<br>administrative                             | 231,737    | (88,660) | b,c,d | 143,077    | 164,405    |
| Research and development   | 18,464     |          |       | 18,464     | 17,504     |
| Restructuring  | 971        | (971)    |       |            | 1,890      |
| Total operating expenses   | 251,172    | (89,631) |       | 161,541    | 183,799    |
| Operating profit   | 32,961     | 101,587  |       | 134,548    | 105,028    |
| Other income (expense):  |            |          |       |            |            |
| Interest, net  | (23,375)   |          |       | (23,375)   | (40,694)   |
| Loss on extinguishment of debt   |            |          |       |            | (18,788)   |
| Other (expense)  | (3,671)    | 3,138    | g     | (533)      | (405)      |
|  | (27,046)   | 3,138    |       | (23,908)   | (59,887)   |
| Income from continuing operations before income taxes, non-controlling           |            |          |       |            |            |
| interest and accumulated payment in-kind dividend on cumulative preferred shares | 5,915<br>- | 104,725  |       | 110,640    | 45,141     |

| Income tax benefit (provision)  | 3,542    | (37,287)  | i | (33,745)  | (20,932) |
|---|----------|-----------|---|-----------|----------|
| Net income  | 9,457    | 67,438    |   | 76,895    | 24,209   |
| Net income<br>attributable to the<br>non-controlling<br>interest          | (5,380)  | 5,159     | j | (221)     | (319)    |
| Net income<br>attributable to<br>common shareholders                      | 4,077    | 72,597    |   | 76,674    | 23,890   |
| Accrued payment-in-<br>kind dividend on<br>cumulative preferred<br>shares |          |           |   |           | (22,100) |
| Net income<br>attributable to<br>common shares                            | \$ 4,077 | \$ 72,597 |   | \$ 76,674 | \$ 1,790 |
| Earnings (loss) per<br>share  |          |           |   |           |          |
| Basic   | \$ 0.03  |           |   | \$ 0.62   |          |
| Diluted   | \$ 0.03  |           |   | \$ 0.52   |          |
| Weighted average shares outstanding                                       |          |           |   |           |          |
| Basic   | 124,462  |           |   | 124,462   |          |
| Diluted   | 140,534  |           |   | 148,420   | l        |

 ${f a}$  Adjustment to reverse manufacturer's profit in inventory purchase accounting adjustment Acquisition.

**b** Includes \$18.9m in 2014 for costs primarily associated with Chemtura and Agriphar Acquis

**c** Includes \$43.6m in 2014 and \$20.1m in 2013 for intangible amortization expense that is a Income Statement.

**d** Adjustment to reverse contingent consideration fair value adjustment of \$26.1 million in consideration.

e Adjustment to eliminate interest associated with debt not assumed with the MacDermid Ad

f Adjustment to eliminate extinguishment of debt associated with recapitalization of MacDer

**g** Adjustment primarily to reverse net mark-to-market loss on foreign exchange forward confident and Agriphar Acquisitions.

h Reversal of non-cash, mark-to-market gains on foreign debt.

i Adjustment to calculation of estimated blended effective tax rate of 30.5% in 2014 and 33%

j Adjustment for reversal of the income attributable to the non-controlling interest resulting t

**k** Reversal of accrued accretion on Predecessor preferred stock dividends that were not paid

I Non-GAAP Diluted Shares are calculated as follows:

Outstanding shares at September 30, 137,304 2014

Conversion of exchange rights held by selling stockholders of MacDermid

Common shares equivalent of founder's 2,000 preferred shares

Vested Director stock options 250

Equity awards granted in 2014

Adjusted Diluted shares at 148,420 September 30, 2014

## PLATFORM SPECIALTY PRODUCTS CORPORATION CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS (Unaudited)

(\$ In thousands)

|              | Period from |              |
|--------------|-------------|--------------|
| For the nine | Inception   | For the nine |
| months       | (April 23,  | months       |
| ended        | 2013)       | ended        |
| September    | through     | September    |
| 30, 2014     | September   | 30, 2013     |
|              | 30, 2013    |              |
| Successor    | Successor   | Predecessor  |

Cash flows from operating activities:

| Net income (loss)  | \$ 9,457 | \$ (4,790) | \$ 24,209 |
|--|----------|------------|-----------|
| Adjustments to reconcile net income (loss) from operations to net cash flows provided by operating activities: |          |            |           |
| Depreciation and amortization  | 57,614   |            | 32,014    |
| Deferred income taxes  | (31,308) |            | 3,192     |
| Non-cash fair value adjustment to contingent consideration   | 26,100   |            |           |
| Manufacturer's profit in inventory adjustment  | 11,956   |            |           |
| Loss on extinguishment of debt   |          |            | 18,788    |
| Net unrealized loss on foreign exchange contracts  | 2,627    |            |           |
| Other, net   | 4,171    | 105        | 1,794     |
| Changes in assets & liabilities, net of acquisitions:  |          |            |           |
| Accounts receivable  | (10,688) |            | (7,437)   |
| Inventories  | (3,904)  |            | (4,428)   |
| Accounts payable   | 2,404    |            | 2,433     |
| Accrued expenses   | 9,437    | 4,175      | (273)     |
| Other assets and liabilities   | 1,590    | (209)      | (5,901)   |
| Net cash flows provided by (used in) operating activities  | 79,456   | (719)      | 64,391    |
| Cash flows from investing activities:  |          |            |           |
| Capital expenditures, net  | (6,791)  |            | (6,872)   |
| Purchases of marketable securities   |          | (359,933)  | (472)     |

| Redemption of marketable securities                          |           | 179,976   | 824       |
|--|-----------|-----------|-----------|
| Cash restricted to fund acquisition                          | (315,000) |           |           |
| Acquisition of businesses, net                               | (59,027)  |           |           |
| Other, net   | 10        |           | 462       |
| Net cash flows used in investing activities                  | (380,808) | (179,957) | (6,058)   |
| Cash flows from financing activities:                        |           |           |           |
| Proceeds from issuance of debt, net of discount and fees     |           | 200       | 1,109,513 |
| Repayments of borrowings                                     | (5,796)   | (200)     | (731,594) |
| Repurchase of Predecessor Series<br>A preferred stock        |           |           | (270,167) |
| Payment of Predecessor Series A preferred stock              |           |           | (229,833) |
| Proceeds from issuance of common stock, net                  | 473,384   | 861,218   |           |
| Proceeds from issuance of preferred stock, net               |           | 20,000    |           |
| Payment of debt financing fees                               | (4,104)   |           | (13,519)  |
| Other, net   | 76        |           | (488)     |
| Net cash flows provided by (used in) financing activities    | 463,560   | 881,218   | (136,088) |
| Effect of exchange rate changes on cash and cash equivalents | (3,572)   |           | (395)     |
| Net increase (decrease) in cash and cash equivalents         | 158,636   | 700,542   | (78,150)  |

| Cash and cash equivalents at     | 123,040           |            | 143,351   |
|----------------------------------|-------------------|------------|-----------|
| beginning of period              |                   |            | 143,331   |
| Cash and cash equivalents at end | \$ 281,676        | \$ 700,542 | \$ 65,201 |
| of period                        | <b>\$ 201,070</b> | \$ 700,342 | \$ 05,201 |

### PLATFORM SPECIALTY PRODUCTS CORPORATION RECONCILIATION OF NON-GAAP MEASURES

### Includes Predecessor and

### **Successor data**

|                                       | Predecessor | Successor | r   | Predecessor | · Successoi | r   |
|---------------------------------------|-------------|-----------|-----|-------------|-------------|-----|
| (in millions)                         | Q3 2013     | Q3 2014   |     | YTD 2013    | YTD 2014    |     |
| Net income                            | \$ 14.5     | \$ 11.9   |     | \$ 23.9     | \$ 4.1      |     |
|                                       |             |           |     |             |             |     |
| Adjustments to                        |             |           |     |             |             |     |
| reconcile to net income (loss):       |             |           |     |             |             |     |
|                                       |             |           |     |             |             |     |
| Income tax expense (benefit)          | 6.9         | (1.6)     |     | 20.9        | (3.5)       |     |
| Interest expense                      | 16.2        | 8.1       |     | 41.0        | 23.8        |     |
| Depreciation and amortization expense | 9.7         | 19.0      | (1) | 29.5        | 57.3        | (1) |
| Unrealized (gain) loss                |             |           |     |             |             |     |
| on foreign currency                   |             |           |     | (1.1)       |             | (2) |
| denominated debt                      |             |           |     |             |             |     |
| Unrealized loss on                    |             |           |     |             |             |     |
| foreign exchange                      |             | 2.6       | (3) |             | 2.6         | (3) |
| forward contracts                     |             |           |     |             |             |     |
| Restructuring and related expenses    | 0.2         | 0.6       |     | 1.9         | 1.0         | (4) |

| Manufacturer's profit in inventory (purchase accounting)   |         |         |     |          | 12.0     | (5) |
|--|---------|---------|-----|----------|----------|-----|
| Non-cash fair value adjustment to contingent consideration |         | 2.3     |     |          | 26.1     | (6) |
| Acquisition costs  |         | 8.2     |     |          | 18.8     | (7) |
| Debt Extinguishment  |         |         |     | 18.8     |          | (8) |
| Other expense<br>(income)                                  | 0.1     | 1.4     | (9) | 0.7      | 4.4      | (9) |
| Adjusted EBITDA  | \$ 47.6 | \$ 52.5 |     | \$ 135.6 | \$ 146.6 |     |

#### Footnotes:

- (1) Includes \$14.3m in Q3 2014 and \$6.7m in Q3 2013 and \$43.6m in YTD 2014 and \$20.2m in YTD 2013 for amortization expense that is added back in the "As Adjusted" Income Statement.
- (2) Predecessor adjustment to other income for non-cash gain on foreign denominated debt.
- (3) Adjustment to reverse net unrealized loss on foreign exchange forward contracts in connection with Chemtura and Agriphar Acquisitions.
- (4) Includes restructuring expenses of \$1.9m of reorganization costs adjusted out of operating expenses for YTD 2013.
- (5) Adjustment to reverse manufacturer's profit in inventory purchase accounting adjustment associated with MacDermid Acquisition.
- (6) Adjustment to fair value of contingent consideration in connection with the MacDermid Acquisition primarily associated with achieving the share price targets.
- (7) Adjustment to reverse deal costs primarily in connection with the Chemtura and Agriphar Acquisitions.
- (8) Adjustment to reverse debt extinguishment charge in connection with debt from Predecessor recapitalization.

(9) Adjustment for 2014 primarily for reversal of the income attributable to the non-controlling interest resulting from the MacDermid Acquisition. For 2013, adjustment to reverse miscellaneous non-recurring charges.

### **Non-GAAP Free Cash Flow Schedule**

(In thousands, except per share amounts)

| ,   |           |           |           |           |                 |
|---|-----------|-----------|-----------|-----------|-----------------|
|   | Q3'14     | Q3'13     | YTD'14    | YTD'13    | LTM             |
| Net Income<br>(Loss) <sup>1</sup>                         | \$ 13,917 | \$ 14,636 | \$ 9,457  | \$ 24,209 | \$<br>(196,863) |
| Plus: D&A   | 18,970    | 9,717     | 57,256    | 29,458    | 73,411          |
| Plus: Other Non-<br>Cash Expenses<br>2                    | (9,935)   | (3,121)   | 13,904    | 23,774    | 206,471         |
| Less: Change in<br>Working Capital<br>3                   | (8,946)   | (115)     | (12,188)  | (9,432)   | (8,227)         |
| Cash Flow   |           |           |           |           |                 |
| from  | \$ 14,006 | \$ 21,117 | \$ 68,429 | \$ 68,009 | \$ 74,792       |
| <b>Operations</b>   |           |           |           |           |                 |
| Less: Capex <sup>4</sup>                                  | (2,204)   | (3,185)   | (6,791)   | (6,872)   | (10,817)        |
| Free Cash Flow  | \$ 11,802 | \$ 17,932 | \$ 61,638 | \$ 61,137 | \$ 63,975       |
| Plus:<br>Acquisition-<br>Related<br>Expenses <sup>5</sup> | 8,241     |           | 18,845    |           | 50,970          |
| Recurring Free<br>Cash Flow                               | \$ 20,043 | \$ 17,932 | \$ 80,483 | \$ 61,137 | \$ 114,945      |
| % of EBITDA   | 38%       | 38%       | 55%       | 45%       | 60%             |

| Adjusted EBITDA                           | \$ 52,456 | \$ 47,614 | \$ 146,560 | \$ 135,635 | \$ 191,031 |
|---|-----------|-----------|------------|------------|------------|
| Adjusted Diluted<br>Shares<br>Outstanding | 148,420   | 148,420   | 148,420    | 148,420    | 148,420    |
| Recurring Free<br>Cash Flow per<br>Share  | \$ 0.14   | \$ 0.12   | \$ 0.54    | \$ 0.41    | \$ 0.77    |

<sup>&</sup>lt;sup>1</sup> Represents net income (loss) prior to non-controlling interest allocation and PIK dividend accrual for 2013.

(In thousands, except per share amounts)

|  | Q3'14    | Q3'13   | YTD'14   | YTD'13 | LTM        |
|--|----------|---------|----------|--------|------------|
| Non-Cash<br>charge for PS<br>Dividend Rights             | \$       | \$      | \$       | \$     | \$ 172,006 |
| Manufacturer's profit in inventory Adj.                  |          |         | 11,956   |        | 35,868     |
| Non-cash MTM<br>charge to<br>Contingent<br>Consideration | 2,300    |         | 26,100   |        | 26,100     |
| Deferred income tax (benefit) provision                  | (17,507) | (1,762) | (31,308) | 3,192  | (46,826)   |

<sup>&</sup>lt;sup>2</sup> Other Non-Cash expenses by Period represent the following:

| Loss on Extinguishment of Debt                         |            |            |           | 18,788    |            |
|--|------------|------------|-----------|-----------|------------|
| Unrealized Loss<br>on Foreign<br>Exchange<br>Contracts | 2,627      |            | 2,627     |           | 2,627      |
| Compensation<br>Expense                                | 422        | (42)       | 816       | 109       | 10,097     |
| Other  | 2,223      | (1,317)    | 3,713     | 1,685     | 6,599      |
|  | \$ (9,935) | \$ (3,121) | \$ 13,904 | \$ 23,774 | \$ 206,471 |

<sup>&</sup>lt;sup>3</sup> Change in working capital reflects changes in accounts receivable, inventories and accounts payable

### Non-GAAP Free Cash Flow Schedule

(In thousands, except per share amounts)

|                                   | Q3'14     | Q2'14     | Q1'14      | Q4'13           | LTM             |
|-----------------------------------|-----------|-----------|------------|-----------------|-----------------|
| Net Income<br>(Loss)              | \$ 13,917 | \$ 1,488  | \$ (5,948) | \$<br>(206,320) | \$<br>(196,863) |
| Plus: D&A                         | 18,970    | \$ 21,396 | 16,890     | 16,155          | 73,411          |
| Plus: Other Non-<br>Cash Expenses | (9,935)   | \$ 1,015  | 22,824     | 192,567         | 206,471         |

<sup>&</sup>lt;sup>4</sup> Reflects gross capital expenditures excluding asset disposals and unpaid capital expenditures in Q3 2014 of approximately \$5.8 million.

<sup>&</sup>lt;sup>5</sup> Reflects deal costs in connection with CAS and Agriphar acquisitions in Q3 and YTD 2014 and MacDermid acquisition in the LTM period.

| Less: Change in<br>Working Capital                        | (8,946)    | \$ 1,645        | (4,887)              | 3,961                  | (8,227)    |
|---|------------|-----------------|----------------------|------------------------|------------|
| Cash Flow   |            |                 |                      |                        |            |
| from  | \$ 14,006  | \$ 25,544       | \$ 28,879            | \$ 6,363               | \$ 74,792  |
| Operations  |            |                 |                      |                        |            |
| Less: Capex   | (2,204)    | (2,562)         | (2,025)              | (4,026)                | (10,817)   |
| Free Cash Flow  | \$ 11,802  | \$ 22,982       | \$ 26,854            | \$ 2,337               | \$ 63,975  |
| Plus:<br>Acquisition-<br>Related<br>Expenses <sup>1</sup> | 8,241      | 10,604          |                      | 32,125                 | 50,970     |
| Recurring Free  | \$ 20.043  | \$ 33.586       | \$ 26.854            | \$ 34 <sub>-</sub> 462 | \$ 114,945 |
| Cash Flow   | Ψ = 0,0 :0 | <b>4</b> 55,555 | <b>4 2 3 , 3 .</b> . | Ψ 5-1,-10-2            | Ψ 114,545  |
| Cash Flow % of EBITDA                                     | 38%        | 70%             | 59%                  | 77%                    | 60%        |
|   | 38%        | 70%             |                      |                        |            |
| % of EBITDA   | 38%        | 70%             | 59%                  | 77%                    | 60%        |

### **Non-GAAP Free Cash Flow Schedule**

(In thousands, except per share amounts)

Q3'14 Q2'14 Q1'14 YTD' 14 Q3'13 Q2'13 Q1'13

| Net Income  |           |           |            |            |           |            |         |
|---|-----------|-----------|------------|------------|-----------|------------|---------|
| (Loss)  | \$ 13,917 | \$ 1,488  | \$ (5,948) | \$ 9,457   | \$ 14,636 | \$ (5,764) | \$ 15,3 |
| Plus: D&A   | 18,970    | 21,396    | 16,890     | 57,256     | 9,717     | 9,854      | 9,887   |
| Plus: Other Non-<br>Cash Expenses                         | (9,935)   | 1,015     | 22,824     | 13,904     | (3,121)   | 26,270     | 625     |
| Less: Change in<br>Working Capital                        | (8,946)   | 1,645     | (4,887)    | (12,188)   | (115)     | 685        | (10,00  |
| Cash Flow   |           |           |            |            |           |            |         |
| from  | \$ 14,006 | \$ 25,544 | \$ 28,879  | \$ 68,429  | \$ 21,117 | \$ 31,045  | \$ 15,8 |
| <b>Operations</b>   |           |           |            |            |           |            |         |
| Less: Capex   | (2,204)   | (2,562)   | (2,025)    | (6,791)    | (3,185)   | (2,356)    | (1,331  |
| Free Cash Flow  | \$ 11,802 | \$ 22,982 | \$ 26,854  | \$ 61,638  | \$ 17,932 | \$ 28,689  | \$ 14,5 |
| Plus:<br>Acquisition-<br>Related<br>Expenses <sup>1</sup> | 8,241     | 10,604    |            | 18,845     |           |            |         |
| Recurring Free<br>Cash Flow                               | \$ 20,043 | \$ 33,586 | \$ 26,854  | \$ 80,483  | \$ 17,932 | \$ 28,689  | \$ 14,5 |
| % of EBITDA   | 38%       | 70%       | 59%        | 55%        | 38%       | 61%        | 36%     |
| Adjusted EBITDA   | \$ 52,456 | \$ 48,216 | \$ 45,888  | \$ 146,560 | \$ 47,614 | \$ 47,132  | \$ 40,8 |
| Adjusted Diluted<br>Shares<br>Outstanding                 | 148,420   | 148,420   | 148,420    | 148,420    | 148,420   | 148,420    | 148,42  |
| Recurring Free<br>Cash Flow per<br>Share                  | \$ 0.14   | \$ 0.23   | \$ 0.18    | \$ 0.54    | \$ 0.12   | \$ 0.19    | \$ 0.10 |

CONTACT: Source/Investor Relations Contact:

Frank J. Monteiro - Chief Financial Officer Platform Specialty Products Corporation

+1-203-575-5850

Media Contacts: Liz Cohen Weber Shandwick +1-212-445-8044

Kelly Gawlik Weber Shandwick +1-212-445-8368

Source: Platform Specialty Products Corporation

Released November 5, 2014